

SOCIALIST REPUBLIC OF VIETNAM
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SUMMARY OF NEW CONCLUSIONS FOR DOCTORAL THESIS

1. Name of the thesis topic: *“Financial solutions for enhancing competitive capacity of “Viet Nam Industrial Construction Corporation”*

Specialization: *Finance and Banking*

Code: *9.34.02.01*

2. Full name of doctoral student: Pham Thanh Thuy;

3. Full name of instructors of the doctoral student:

1st instructor: Assoc. Prof., PhD. Pham Thi Thanh Hoa

2nd instructor: Assoc. Prof., PhD. Pham Tien Dat

4. New contributions of the thesis:

4.1. New contribution in respect to academic and theory

Theoretically, the thesis contributes to systematizing and clarifying the basic theoretical issues on competition, competitive capacity and financial solutions in improving the competitive capacity of enterprises, clearly stating the concept, content and impact of financial solutions on the competitive capacity of enterprises, factors affecting the use of financial solutions to improve competitive capacity.

The thesis has given experience in using financial solutions to improve the competitive capacity of foreign and domestic enterprises, thereby drawing lessons for Viet Nam Industrial Construction Corporation.

4.2. New conclusions regarding practical evaluation

The topic analyzes and evaluates the current situation of competitive capacity, the current situation of using financial solutions to improve the

competitive capacity of the Viet Nam Industrial Construction Corporation through the basic contents of: capital mobilization; capital management, cost management, and profit distribution solutions.

In the content of the solutions, the thesis presents the impact of the solutions on the competitive capacity of the Corporation. Then, the results, limitations and causes of the limitations in the use of financial solutions of the Corporation are presented.

4.3. New suggestions for solutions:

The study proposed solutions to improve financial solutions to improve the competitive capacity of the Viet Nam Industrial Construction Corporation such as: (1) diversifying capital mobilization channels for the Corporation; (2) managing and improving the efficiency of capital and asset use; (3) promoting debt recovery; (4) strengthening cost management measures in enterprises. The thesis also proposes some other solutions to increase the effectiveness in improving the competitive capacity of the Corporation in the upcoming period.

Hanoi, date 02 month 12 year 2023

1st instructor

Science instructors

2nd instructor

Doctoral student

Assoc. Prof., PhD. Pham Thi Thanh Hoa

Assoc. Prof., PhD. Pham Tien Dat

Pham Thanh Thuy

