

SUMMARY ON

NEW CONTRIBUTIONS AND CONCLUSIONS OF DISSERTATION

1. Title: Completing analysis of business performance in listed seafood companies in Vietnam.

2. Major: Accounting

3. Major code: 9.34.03.01

4. Ph.D student name: Pham Thi Thuy Van

5. Supervisors:

Supervisor 1: **Dr. Nguyen Thi Thanh**

Supervisor 1: **Assos. Prof. Nguyen Nang Phuc**

6. New contributions and conclusions

The thesis has achieved new results and contributions in terms of theory and practice.

Firstly, the thesis systematized, supplemented and explained in detail the problems of analyzing business performance in listed seafood companies comprising the concept of business performance, analysis of business performance and the role of business performance analysis. The thesis provided a theoretical framework of business performance analysis on the following dimensions: Database for business performance analysis, analytical process, analytical method, and content of business performance analysis on the economic and social aspects. The thesis pointed out the factors affecting business performance analysis in listed seafood companies.

Secondly, the thesis examined concluded the experience in business performance analysis in a number of countries around the world such as the US, UK, China, and India. On that basis, the thesis postulated lessons of business performance analysis for listed seafood companies in Vietnam.

Thirdly, the thesis systematically researched and analyzed the current situation of analyzing business performance in listed seafood companies in Vietnam on the following aspects: Databases, analytical processes, analytical

methods and the content of the analysis on the economic and social view to 2019. The thesis assessed the achieved results and limitations also, then, pointed out the cause of these limitations on the business performance analysis in seafood companies in Vietnam.

Fourthly, the thesis proposed and recommended practical solutions to complete the analysis of business performance in listed seafood companies in Vietnam. These solutions are built on the basis of theory and practical experience in line with the policies and development orientations of the fisheries industry and fisheries companies since 2021. The key solutions include: (1) Complete the database for business performance analysis, (2) Complete the process of business performance analysis, (3) Complete the method of business performance analysis in which adding the factor analysis method and econometric model to determine the impact of factors and forecast the business performance, (4) Complete the content of analyzing business performance in economic and social aspects, in the content of analyzing operational efficiency on the economic aspect, supplement specific criteria of fisheries companies.

Hanoi, April 7th, 2021

Supervisor 1

Supervisor 2

PhD student

Dr. Nguyen Thi Thanh

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