

NEW CONTRIBUTION OF THE THESIS

I. Summary

- PhD candidate: Vu Thi Kim Oanh
- Title: Financial solutions to improve business efficiency of garment - textile export firms in Vietnam
- Major: Finance-Banking.
- Code: 9.34.02.01
- Training Institution: Academy of Finance
- Supervisor 1: Assoc. Prof. Dr. Nguyen Huy Thinh
- Supervisor 2: Dr. Nguyen Ho Phi Ha

II. New contribution of the thesis

1. Theoretical contribution

Firstly, the thesis has systematized theories on the business efficiency of firms and financial solutions to improve business efficiency of firms, which include solutions to acquire capital, to invest and utilize funds, and to allocate profits. While studying the solutions to acquire capital, the thesis had a focus on export financing. This solution is unique for export firms in general and for small-and medium-sized garment-textile export firms in particular. In addition, the thesis has discussed the experience of some firms in other countries which have applied this solution and proposes recommendations for garment-textile export firms in Vietnam.

Secondly, the thesis has discussed the business efficiency of and the adoption of financial solutions to improve the business efficiency of listed garment-textile export firms in Vietnam during the period of 2016-2020. Using a quantitative method, the thesis has presented the direction and the magnitude of the effects of financial solutions on the business efficiency of listed garment-textile export firms in Vietnam.

Thirdly, the thesis has proposed a set of synchronized financial solutions with application conditions to improve the business efficiency of listed garment-textile

export firms in Vietnam.

2. Practical contribution

Findings from the study provide a basis for the entrepreneurs of garment and textile in Vietnam to adopt appropriate financial solutions for their firms in certain periods of time to maximize the wealth of owners. These findings provide the policymakers with relevant references in formulating policies to promote the development of the garment and textile industry in general and the garment and textile export sector in particular towards 2025 and with a vision to 2030.

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